

Title & Description	Location	Dates
Dale Carnegie Course (8 Week) You'll learn to strengthen interpersonal relationships, manage stress and handle fast-changing workplace conditions. You'll be better equipped to perform as a persuasive communicator, problem-solver, and focused leader. And, you'll develop a take-charge attitude initiated with confidence and enthusiasm	Topeka	Sept 23 – Nov 11, 2015 Wednesdays: 6:00 – 9:30 pm
	Lawrence	Jan 12 – March 1, 2016 Tuesdays: 6:00 – 9:30 pm
	Wichita	Jan 14 – March 3, 2016 Thursdays: 6:00 – 9:30 pm
	Manhattan	March 22 – May 10, 2016 Tuesdays: 6:00-9:30 pm
	Wichita	May 12 – June 30, 2016 Thursdays: 6:00-9:30 pm
	Topeka	May 18 – July 06, 2016 Wednesdays: 6:00-9:30
	Lawrence	Sept 20 – Nov 8, 2016 Tuesdays: 6:00-9:30
	Wichita	Sept 22 – Nov 10, 2016 Thursday: 6:00-9:30
Strictly Business: The Dale Carnegie Immersion Seminar (3 Day Seminar) This unique three-day seminar will help you master the skills you need to excel in today's competitive workplace. You'll learn to handle people more professionally and keep pace with fast-changing workplace conditions. After you complete the seminar, you'll be equipped to perform as a persuasive communicator, creative problem solver, and intelligent risk-taker.	Wichita	June 16-18, 2015 Tuesday, Wednesday, Thursday: 8:00-5:00
	Manhattan	July 21-23, 2015 Tuesday, Wednesday, Thursday: 8:00-5:00
	Wichita	Oct 6, 13, & 20, 2015 Three Consecutive Tuesdays: 8:00-5:00
High Impact Presentations (2 Day Seminar) Whether you are persuading colleagues, selling to a client, or energizing a team, the power of your presentation makes the difference between success and failure. The experience in this presentation skills training seminar is as close as you can get to a personal public speaking coach. You get expert one-on-one coaching at the end of at least seven presentations. Small, supportive workshops allow for maximum engagement and learning. You will notice gains in effectively communicating and enhancing your public image.	Topeka	August 25-26, 2015 Tuesday & Wednesday: 8:00-5:00
	Wichita	March 9-10, 2016 Wednesday & Thursday: 8:00-5:00
	Manhattan	April 27-28, 2016 Wednesday & Thursday: 8:00-5:00
	Topeka	August 24-25, 2016 Wednesday & Thursday: 8:00-5:00
Dale Carnegie Sales Training: Winning with Relationship Selling (3 Day Seminar) In today's complex sales environment, successful sales professionals use relationship-oriented selling approaches to help their customers win. Savvy customers are armed with information from your website, reviews from the Internet, and recommendations from colleagues and friends. They are the personification of the empowered consumer, knowledgeable beyond the need for basic information.	Manhattan	TBD
	Wichita	

Please confirm all dates on wichita.dalecarnegie.com. Schedules may change.

For registration and additional information: wichita.dalecarnegie.com or please contact:

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